

2020 COMMERCIAL & INVESTMENT DIVISION EDUCATION SERIES



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.



COMMERCIAL
Real Estate
NATIONAL
ASSOCIATION of
REALTORS®



Accredited
Association



Choose your class at: commercial.srar.com/events

Due to COVID-19, the SRAR's Commercial and Investment Division will be offering the remainder of the 2020 classes for free. While The ABC's of Commercial Real Estate and Introduction to Leasing are always free, all other classes are normally in-person and \$25.00..All classes require registration found under the calendar at: srar.com/events. Take 5 or more classes to get a Certificate of Completion in early 2021. Classes do NOT contribute to continuing education credits.

The remaining C&I Division classes will be taught via Zoom and pre-registration is required. Classes are taught on Wednesdays from either 9am-10:30am or 9am-12pm. [Click Here.](#)

The ABC's of Commercial Real Estate

January 22, 2020

Introduction to Leasing

January 29, 2020

Effective Commercial Purchase Agreements

February 19, 2020

Overview of Commercial Real Estate Analysis

March 4, 2020 / July 1, 2020 / October 21, 2020

Keys to Financing Commercial Real Estate

April 8, 2020

Deferring Capital Gains Through 1031 Exchange

May 6, 2020

Realtors Property Resource Overview (RPR)

May 27, 2020

Tax and Legal Impact on Real Estate

July 29, 2020

Effective Commercial Lease Agreements

August 26, 2020

Due Diligence in Commercial Real Estate Transactions

September 23, 2020

Property Management for Investment Real Estate

November 18, 2020